



To: Board of Commissioners

From: Johnnie Huggins, Public Works Director

Date: February 27, 2025

Subject: LED Street Lights Contract

Discussion

Please see quotes for Lighting Companies

Lenni Electric

- Normal working hours rate: \$97 service with bucket truck \$170.00
- After-hours rate: \$145. with bucket truck \$255.00
- Materials would be cost plus 20%
- Please find a list of Municipality references for review.

Charles Higgins & Sons Inc.

- Technician Regular rate: \$75 Overtime: \$112.50
- Mechanic Regular rate: \$75 Overtime: \$112.50
- Operator Regular rate: \$75 Overtime: \$112.50
- Foreman Regular rate: \$80 Overtime: \$112.50
- Service with Bucket truck regular rate plus: \$35.00
- Cane /Ladder truck regular rate plus: \$55.00
- Please find a list of Municipality references for review.

Our Contract has expired with the company that services the LED Cobra Streetlights in Caln Township. The Public Works Department reached out to three Vendors for Proposals we have yet to hear back from our previous lighting service company, Fred Amour & Sons. We recommend Charles Higgins & Sons for services for our township LED streetlights.

PUBLIC WORKS DEPARTMENT

Charles A. Higgins & Sons Inc.

Electrical Contractors
P.O. Box 647
Media, PA 19063

Phone: 610-566-3700
Fax: 610-566-1409

February 19, 2025

Caln Township
Attn: Michelle Adam
253 Municipal Drive
Thorndale, PA 19372

Proposal

Ref: Street light maintenance

Street lights will be served on a time and material basis.

Labor Class	Regular	Overtime
Signal Technician	\$75.00	\$112.50
Signal Mechanic	\$75.00	\$112.50
Operator	\$75.00	\$112.50
Flagman/ Helper	\$ 50.00	\$75.00
Foreman	\$ 80.00	\$120.00
Engineer	\$150.00	\$ n/a

Equipment	Rate
Service Vehicle/Bucket Truck	\$ inc. w/ Tech/Mech
40' Bucket Truck	\$ 35.00
Crane/Ladder Truck	\$ 55.00
Auger Truck	\$ 55.00
Dump Truck – 7 cu. yds.	\$ 40.00
Dump Truck – 2 cu. yds.	\$ 25.00
Backhoe	\$ 75.00
Compressor with accessories	\$ 45.00
Earth Trencher	\$ 45.00
Wheel Trencher	\$ 225.00

Day of Week	Times of Day	Labor Rate Class (Regular, Overtime, Double time)
Mon. – Fri. (business hours)	7:00 AM-3:30 PM	Regular
Mon. – Fri. (after hours)	3:30 PM- 7:00 AM	Overtime

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Proposal

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Street lights will be served on a time and material basis.

We are \$75.00 per man per normal business hour.

Overtime is nights and weekends at the rate of \$112.50 per man per hour.

Double time is Holidays and Sundays at the rate of \$150.00 per man per hour.

Our response time for Streetlights is typically a week or less. Any emergencies please call and will be taken care of immediately.

Township Street light references:

1. Tredyffrin Township – Darin Fitzgerald 610-644-1400
2. Media Borough – Mike Green 610-566-5210
3. Kennett Square Borough – Rob Moran 610-444-6020

Any Questions, please feel free to call on us.

Thank you,

Stephanie Higgins McGough

Stephanie Higgins McGough

Note: This proposal may be withdrawn by us if not accepted within 30 days. All material is guaranteed to specified. All work to be completed in a workmanlike manner according to standard practices. Any alterations or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner is to carry fire and other necessary insurance. Our company is insured & our workers are fully covered by Workman's Compensation Insurance.

Saturday	ALL DAY	Overtime
Sunday	ALL DAY	Double time
Holiday	ALL DAY	Double time

Our response time for Streetlights is typically a week or less. Any emergencies please call and will be taken care of immediately.

Any Questions, please feel free to call on us.

Thank you,

Stephanie Higgins McGough

Stephanie Higgins McGough

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Acceptance of Proposal – The above prices, specifications and conditions are satisfactory and hereby accepted. You are authorized to do the work as specified.

Payment Due Upon Completion

Signature _____ Date _____

CONTRACT AGREEMENT

THIS AGREEMENT made this ___ day of _____, 2025 by and between Lenni Electric Corporation, a corporation organized and existing under the laws of the state of Pennsylvania hereinafter called the "Contractor", and the _____, hereinafter called the "Township".

Witnesseth, that the Contractor and the Township, for the considerations stated herein mutually agree as follows:

Article 1: Statement of the Work: The Contractor shall furnish all supervision, technical personnel, labor, materials, machinery, tools, equipment and services to perform and complete all work required for the Street Light Maintenance Service Contract, namely to maintain the existing street lights in the Township in first class operating condition, replace in-kind materials, or other materials supplied or owned by the Township and furnish periodic reports to the Township.

Article 2: The Contract Price: The Township shall pay the Contractor for the performance of the Contract, in current funds, subject to additions and deductions as provided below hereof, on a time and material basis for the term of one year, but may be extended for additional one-year periods based upon the mutual consent of both parties.

2A. Normal Working Hours:

Hourly Rate (1 Electrician, 1 Bucket Truck) = \$170.00 per Hour

Hourly Rate (1 Electrician) = \$97.00 per Hour

2B. Other than Normal Working Hours:

Hourly Rate (1 Electrician, 1 Bucket Truck) = \$255.00 per Hour

Hourly Rate (1 Electrician) = \$145.50 per Hour

2C. Materials would be cost plus 20%.

Article 3: Scope of Work: The Contractor shall respond to requests for service within seven (7) working days of written notification, on forms provided by the Contractor.

Article 4: Exclusions:

- A. Maintenance and repair of underground/overhead electric cables are typically the responsibility of PECO. Power to the pole is the responsibility of PECO.

Article 5: Insurance: The Contractor shall have his Insurance Agent forward a "Certificate of Insurance" to the Township. Insurance provided shall apply to all operations undertaken by him, his agents, employees and subcontractors for the duration of the Contract.

Article 6: Contract Extension: This Contract can be extended on a year to year basis with mutual consent of both parties.

Notwithstanding anything contained herein to the contrary, this contract may be terminated by either party with thirty (30) days written notice.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed in two (2) original copies on the day and year first above written.

ATTEST:

LENNI ELECTRIC CORPORATION

BY: _____

TITLE: Raymond, M. Meehan, President

ADDRESS: 1020 Andrew Drive
West Chester, PA 19380

ATTEST:

Caln Township _____

BY: _____

TITLE: _____

ADDRESS: _____

CERTIFICATION:

I, Anne Doyle-Pence, certify that I am the Assistant Secretary of the corporation named as Contractor herein; that Raymond M. Meehan who signed this Agreement on behalf of the Contractor, was then President of said corporation; that said Agreement was dully signed for and in behalf of said corporation by authority of its governing body, and is within the scope of its corporate powers.



List of Street Light Maintenance Customers 2025:

Borough of Downingtown – Mr. Jack Law – Director Public Works -
610-269-0344

City of Chester - 610-447-7742

East Goshen Township – Mr. Mark Miller – Director Public Works
610-692-7171

City of Coatesville – 610-384-0300

Uwchlan Township – Mr. Bruce McKenney – Road Master –
610-363-9450

Phoenixville Borough – Mr. Brian Watson - Director Public Works –
610-933-8801

Folcroft Borough – Mr. Shawn Payne – Borough Manager
610-522-1305

Collegetown Borough – Ms. Tamara Twadowski – Township Manager
610-489-9208

Parkesburg Borough – 610-857-2616

Chester Township – Ms. Debbie Zimmerman – Township Manager –
610-494-4149

West Fallowfield Township – Ms. Gina Wheeler – Public Works –
610-593-5916

Newtown Township – Mr. George Sharets – Director Public Works –
610-356-0200

Parkside Borough – 610-876-3659

Upland Borough - Mr. Mike Ciach – Borough Manager –
610-874-7317