MEMORANDUM

TO: Board of Commissioners

FROM: Raymond Stackhouse, Director

DATE: September 9, 2025

SUBJECT: Purchase a 2025 (Glick) Pierce Enforcer Engine, Job# 44478

Pursuant to the Letter of Intent approved at the August 14, 2025, Board of Commissioners meeting regarding the purchase of the 2025 (Glick) Pierce Enforcer Engine, Job #44478, the Unified Fire Command Staff respectfully requests formal approval of the updated quote in the amount of **$1,071,203.00**.

This updated quote reflects an increase of **$25,456.00** from the original estimate of **$1,041,787.00**, due to operational efficiency and safety enhancements incorporated during final specification development. These changes were made only after thorough evaluation by the Command Staff, with a primary focus on improving operational effectiveness and the long-term durability of the apparatus. Financial implications were carefully considered, but the operational value and safety impact of the modifications were deemed essential.

The result is the finalized quote now presented for your consideration.

DEPARTMENT OF BUILDING & LIFE SAFETY
253 Municipal Dr, Thorndale, PA 19372 | Phone: 610-384-0600 | Fax: 610-384-0689
codes@calntownship.org | www.calntownship.org

APPARATUS CONTRACT PRICE QUOTE

Bid Date: September 5, 2025

Price valid for 30 days

Class or Item	Qty	Unit	**Caln Township** Description	**Unit Price**
A	1	Set	**PIERCE® ENFORCER ENGINE (PACCAR)- JOB # 44478**	
			2025 Pierce Enforcer Engine per the proposal specifications.	
			CONTRACT PRICE	$1,071,203.00
			GLICK TO FURNISH OPTIONS	
B			Two (2) Glick Fabricated Cup Holders	Included
			Three (3) 10' PVC flexible suction hoses	Included
			Provide and install On-Spot automatic tire chains	Included
			Changes made from 8/22 meeting (See attached)	Included
			$30,000 tool mounting and fabrication allotment	Included
			Final Inspection Trip to Bradenton, FL for 4 persons	Included

NOTES & CONDITIONS:

1) This proposal is for a Pierce/Glick stock unit that is available to all Pierce Dealers. This proposal is no longer valid upon receipt of a prior contract or PO at Glick Fire Equipment or Pierce Manufacturing. Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, but not to exceed 5 to 8 months after acceptance of this order. Chassis price increases enacted by the OEM supplier after execution of the contract shall be passed along to the purchaser. Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of order, and merely an approximation based on current information. Delivery updates will be made available, and a final firm delivery date will be provided as soon as possible.
2) Dealer supplied loose equipment or equipment mounting is not included in the apparatus leadtime, if applicable, and may increase the delivery leadtime which cannot affect or delay the payment terms of the apparatus.
3) Additional options and changes made by the purchaser may affect the delivery lead time of the apparatus.
4) The apparatus MSO will not be released until the unit is paid for in full. Optional equipment added at Glick Fire Equipment to be paid at time of delivery.
5) Transit coating will be applied on each vehicle shipping between Nov 15 - Apr 1.
6) Subject to manufacturers update without notice; such as lighting, tires, etc., not affecting the intent of these specifications.
7) This apparatus meets the current NFPA 1901 requirements at the time of the bid.
8) Late or untimely payments are subject to a fee of 1.5% of total balance due per month or 18% APR. All penalties are based on the actual delivery and acceptance date.
9) Upon delivery to the customer location, the said apparatus cannot be placed into service, operated, driven, modified, or mounting of customer equipment, until all debts are settled.
10) Proposal price is valid for 30 days, barring any major OEM component price increases prior to contract signing. Major OEM components include engine, transmission, pump, hydraulics and axle.

GLICK FIRE EQUIPMENT COMPANY, INC.

Pierce

Dealer to Furnish Quotation

DATE: 9/4/25

CUSTOMER: Caln Township
Sales Rep: Chris Obenchain
Sales Org: Glick Fire Equipment Co.
JOB # 44478

The following itemized quotation includes work that will be done post-delivery from Pierce by Glick Fire Equipment at our facilities. All estimates are good faith in nature with the understanding that the apparatus has not yet been delivered.

$25,456.70

9/4/25 *Ray Stackhouse - Director of Life Safety* **TOTAL**

LINE	DESCRIPTION	COST
1	Provide and install Plymovent "stop disc" for standard Pierce tailpipe.	$719.00
2	Provide and install (2) Amdor AY-LB-12HW020 perimeter lights. Locations to be under LS1 and RS1 compartments activate with cab perimeter lights.	$935.78
3	Change (2) factory intake relief valve settings from 125psi to 175 psi.	$359.70
4	Provide and install (1) 6.0" NSTF lugged to 5.0" Stortz adapter on front inlet. Cap to be included but not installed.	$564.40
5	Provide and install (7) Pierce chrome VST 2.5" NSTF x 1.5" NSTM adapters with matching caps and cable or chain retention.	$869.37
6	Provide and install additional light bar modules and strobe preemption to light bar. Quote 473586	$2,905.42
7	Provide and install On-Spot automatic tire chains.	$3,905.00
8	Provide and install new amdor rollup doors to match body color of truck.	$14,959.20
9	Fabricate and install one EMS compartment in drivers side crew cab. Compartment to have one LED light with switch, two shelves and drop down net with buckles.	$5,415.49
10	Install duplex shoreline receptacle in LS2, RS1 and RS2 compartments.	$2,197.76
11	Fabricate and install two front bumper trays with no aluminum extrusion on top to replace the bumper trays on truck currently. Provide and install UL-LX or Line-X type coating to top and bottom flange of steel bumper.	$1,483.90

12	Provide and install white Kussmaul auto eject cover	$158.05
13	Provide program change to change control of perimeter lights from parking brake to ignition switch	$449.89
14	Provide and install additional light bar modules andProvide and install white Hiviz 46in brow light on front of cab in place of black brow light.	$2,009.75
15	Swap out existing painted SCBA compartment doors from painted to brushed stainless doors.	$1,479.60
16	Fabricate and install two front bumper trays with no aluminum extrusion on top to replace the bumper trays on truck currently.	$2,003.59
	Account rep concession for swapping of painted roll-up Amdor doors.	($14,959.20)
		$25,456.70

Pierce

PERFORM. LIKE NO OTHER.